

## Experts List—Department of Managerial Studies

NAME	TITLE	AREAS OF EXPERTISE
Ruth Blatt (312) 996-2680 <a href="mailto:rblatt@uic.edu">rblatt@uic.edu</a>	Visiting Assistant Professor of Managerial Studies	Entrepreneurial Teams in Highly Uncertain Industries; Sense of Community and Relationships at Work; Experience and Behaviors of Nonstandard Workers, Especially Temporary Knowledge Employees and Freelancers
Benét DeBerry-Spence (312) 996-4614 <a href="mailto:benet@uic.edu">benet@uic.edu</a>	Assistant Professor of Marketing	Consumer Behavior; Global Marketing; African Business Development; Social Ventures and Social Entrepreneurship; Subsistence Markets; Marketing and Microbusinesses; Cultural Tourism; Retailing
James Gillespie (312) 996-3679 <a href="mailto:jgillesp@uic.edu">jgillesp@uic.edu</a>	Assistant Professor of Managerial Studies	Health Information Technology
Jenny Hoobler (312) 996-3794 <a href="mailto:jhoobler@uic.edu">jhoobler@uic.edu</a>	Assistant Professor of Management	Organizational Behavior; Human Resource Management; Labor-Management Relations  Specialty Topics Include: Bad Bosses; Work and Family Conflict and Balance; Women's Careers and the Glass Ceiling; Diversity in Organizations; Diversity Training Programs
David Koehler (312) 996-5349 <a href="mailto:dkoehler@uic.edu">dkoehler@uic.edu</a>	Clinical Assistant Professor of Managerial Studies	Advertising; Integrated Marketing Communications; Marketing Strategy; Global Marketing; Public Relations; Retailing; Sales and Sales Management; Entrepreneurship; Small Business; New Venture Formation
William Kohler (312) 996-5145 <a href="mailto:bkohler@uic.edu">bkohler@uic.edu</a>	Lecturer in Managerial Studies	Business Writing; Commercial Real Estate
Stefanie Lenway (312) 996-2671 <a href="mailto:slenway@uic.edu">slenway@uic.edu</a>	Dean Professor of Managerial Studies	International Trade Disputes; Trade Protection; Corporate Strategy; Innovation
Robert C. Liden (312) 996-0529 <a href="mailto:bobliden@uic.edu">bobliden@uic.edu</a>	Professor of Managerial Studies	Interpersonal Processes in Leadership Groups; Career Progression and Employment Interviews; Development of Leader-Subordinate Relationships; Relationships of Leader-Subordinate to Outcomes such as Job Performance; Organizational Commitment; Career Success; Job Satisfaction and Turnover; Group Processes; Social Loafing; Servant Leadership
Alan Malter (312) 413-4142 <a href="mailto:amalter@uic.edu">amalter@uic.edu</a>	Associate Professor of Marketing	Marketing; Consumer Behavior Including Online Shopping/Electronic Commerce; International Business Including Israel, Middle East, European Union, East Asia, and Africa; Economic Development; Export Development and Trade; Industry Clusters; Tacit Knowledge
Sophia V. Marinova (312) 996-4054 <a href="mailto:smarinov@uic.edu">smarinov@uic.edu</a>	Assistant Professor of Management	Organizational Culture and Climate; Discretionary Behaviors (e.g. Helping, Voice); Social Exchange Perspectives; Multilevel Perspectives on Organizational Behavior; Perspectives on Expatriate Adjustment; Individual and Motivational Differences

# Department of Managerial Studies

NAME	TITLE	AREAS OF EXPERTISE
Michael Miller (312) 413-3485 <a href="mailto:millerm@uic.edu">millerm@uic.edu</a>	Clinical Assistant Professor of Managerial Studies	Antitrust Law; Consumer Protection Law; Alternative Dispute Resolution; Negotiation; Mediation; Arbitration; General Business Law; Strategic Management
Cheryl Nakata (312) 355-1337 <a href="mailto:cnakat1@uic.edu">cnakat1@uic.edu</a>	Associate Professor of Marketing and International Business	Global Marketing and Business; National Culture; Cross-Cultural Comparisons; IT Applications for Strategic Marketing; Global Innovation/New Product Development
Anthony Pagano (312) 996-8063 <a href="mailto:amp@uic.edu">amp@uic.edu</a>	Associate Professor of Management Director, Center for Supply Chain Management and Logistics	Urban Transportation  Specialty Topics Include: Public/Private Partnerships; Paratransit Ethics; Business Ethics
Robert Ragozzino (312) 996-7326 <a href="mailto:rrago@uic.edu">rrago@uic.edu</a>	Assistant Professor of Strategy	Mergers and Acquisitions; Acquisition Deal Structure and Contracts; Strategic Alliances; Joint Ventures; Initial Public Offerings; Competitive Strategy; International Business; Entrepreneurship; New Ventures; Small Business
Maija Renko (312) 413- 8237 <a href="mailto:maija@uic.edu">maija@uic.edu</a>	Assistant Professor of Managerial Studies	Entrepreneurship; Small Business Management; Entrepreneurial Marketing; High Technology Entrepreneurship; Biotechnology Entrepreneurship; Entrepreneurial Opportunity Recognition; International Entrepreneurship; Strategy and Performance in Technology Ventures
Jelena Spanjol (312) 355-4953 <a href="mailto:spanjol@uic.edu">spanjol@uic.edu</a>	Assistant Professor of Marketing	Marketing; Marketing Management; Marketing Strategy; Innovation; New Product Development; Product Market Dynamics; Strategic Orientation; Managerial Decision-Making  Specialty Topics Include: Managerial Decision-Making; Motivational Influences on Decision-Making; New Product Decisions; New Product Introductions and How They Affect Firm Value and Risk; How Product Markets Develop; How Product Categories Develop; How Prototypes Emerge in Markets; Shared Product Knowledge and Knowledge Components; How Shared Product Market Knowledge Development Influences Product Sales and Market Acceptance; Firm Strategic Orientation; New Product Ideation
Peter Thompson (312) 996-4481 <a href="mailto:pthomp1@uic.edu">pthomp1@uic.edu</a>	Clinical Assistant Professor of Managerial Studies	Employee Ownership
Jie Wang (312) 413-4433 <a href="mailto:jiewang@uic.edu">jiewang@uic.edu</a>	Clinical Assistant Professor of Business Communication	Business Communication; Cross-Cultural Communication; Linguistics; Chinese Translation; Doing Business in China
Sandy J. Wayne (312) 996-2799 <a href="mailto:sjwayne@uic.edu">sjwayne@uic.edu</a>	Professor of Management Director, Center for Human Resource Management	Effectively Managing Human Resources in Today's Organizations  Specialty Topics Include: Developing Effective Manager-Employee Working Relationships; Reducing Employee Turnover and Increasing Employee Commitment to Their Company; Understanding the New Employment Relationship Between Employees and Their Organizations