

**STEFANIE ANN LENWAY
CURRICULUM VITAE**

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EDUCATION

- 1982 University of California at Berkeley, Ph.D. in Business Administration, Haas School of Business. Dissertation: The Politics of Protection, Expansion, and Escape: International Collaboration and Business Power in U.S. Foreign Trade Policy.
- 1979 University of California at Berkeley, MBA.
- 1974 University of California at Los Angeles, MA in Political Science.
- 1972 University of California at Santa Cruz, Merrill College, AB in Politics.

ACADEMIC EMPLOYMENT

- 2005-present Dean and Professor Managerial Studies, College of Business Administration, University of Illinois at Chicago
- 2002 to 2005 Associate Dean, MBA Programs, Carlson School of Management, University of Minnesota and General Mills Professor of Strategic Management and Organization
- 2001 to 2002 Department Chair and Professor of Strategic Management and Organization, Carlson School of Management, University of Minnesota
- 1996 to 2001 Professor of Strategic Management and Organization, Carlson School of Management, University of Minnesota.
- 1990-1996 Associate Professor of Strategic Management and Organization, Carlson School of Management, University of Minnesota.
- 1984 to 1990 Assistant Professor of Strategic Management and Organization, Carlson School of Management, University of Minnesota.
- 1981 to 1984 Assistant Professor of Business and Public Policy, Washington University, St. Louis.

AWARDS, HONORS, and ELECTED PROFESSIONAL OFFICES

2006-08	Elected President, Academy of International Business
2002	Dept. of Strategic Management and Organization, Andrew Van de Venn Research Award
2001-	Elected "Fellow" of the Academy of International Business
2001-04	Elected "Member at Large," Board of Governors of the Academy of Management
2000	Curtis Cup, Carlson Executive MBA Best Teacher Award
1999-2001	Vice President, Academy of International Business
1999	Program Chair, Academy of International Business Annual Meeting
1997-98	Division Chair, Social Issues in Management, Academy of Management
1996-97	University of Minnesota, Bush Sabbatical Supplement.
1995-96	Program Chair, Social Issues in Management Division, Academy of Management Annual Meeting
Winter, 1993	Presidential Fellow, American Graduate School of International Management, Phoenix AZ.
Spring, 1991	Visiting Scholar, University of Michigan School of Business Administration.
1990	First Prize, Columbia University School of Business Case Writing Competition in International Business Ethics for "H.B. Fuller in Honduras: Street Children and Substance Abuse," (with Norman Bowie).
Fall, 1989	Visiting Scholar at the M.I.T. Sloan School of Management and the Center for International Affairs, Harvard University.
1988-91	McKnight Land-Grant Professor, University of Minnesota.
1988	Best Paper Award, Social Issues in Management Division, Academy of Management.
1984	Best Dissertation Award, Social Issues in Management Division, Academy of Management.
1984	Teacher of the Year, Washington University St. Louis, School of Business.
1980-81	Guest Scholar, The Brookings Institution, Washington, D.C.
1979-80	American Association of University Women, Dissertation Fellowship.

COURSES TAUGHT:

International Environment of Business (Full-Time, Part-Time and Executive MBA core).
International Strategic Management. (MBA elective).
International and Cooperative Management (MBA elective).
Strategic Management and Policy (MBA and undergraduate core).
International Business (undergraduate elective).

Courses Taught, continued:

The International Political Economy of Trade Policy (Ph.D. elective).
International Politics and Corporate Strategy (Ph.D. elective).
Classics in Management Thought (Ph.D. core)

Executive Education

Warsaw School of Economics, Executive MBA Program, International Environment of Business.
Vienna University Executive MBA, Faculty Instructor for the International Residency
Minnesota Management Institute and the MBA Advantage Program, Module on International
Trade Policy and Competitive Strategy.

Ph.D. Committees

David Berg, Ph.D. 1998. Strategic Management and Organization (chair)
Jennifer Spencer, Ph.D. 1997. Strategic Management and Organization (advisor).
Susan Feinberg, Ph.D. 1996. Strategic Management and Organization (co-advisor).
Donghoon Yang, Ph.D. 1997, Industrial Relations Center (reader).
Shoba Das, Ph.D. 1994. Strategic Management and Organization (reader).
Naren Udayagiri, Ph.D. 1993. Strategic Management and Organization (reader).
Michele Govecar, Ph.D. 1993. Strategic Management and Organization (reader).
Douglas Schuler, Ph.D. 1992. Strategic Management and Organization (advisor).
Mark Weber, Ph.D. 1991. Strategic Management and Organization (reader).
Esra Gencturk, Ph.D. 1989. Marketing (reader).
Carol Jacobson, Ph.D. 1988. Strategic Management and *Organization* (co-advisor).

PUBLICATIONS

Books

Murtha, Thomas P., Stefanie Ann Lenway and Jeffrey A. Hart. 2001. *Managing New Industry Creation: Global Knowledge Formation and Entrepreneurship in High Technology*. Stanford: Stanford University Press.

Lenway, Stefanie Ann. 1985. *The Politics of U.S. International Trade: Protection, Expansion, and Escape*. Cambridge MA: Pitman.

Refereed Articles and Book Chapters

Spencer, Jennifer W., Thomas P. Murtha and Stefanie A. Lenway. 2005. "How Governments Matter to New Industry Creation," *Academy of Management Review*, April: 321-337.

Eden, Lorraine, Stefanie Lenway, and Douglas Schuler. 2005. "From the Obsolescing Bargaining Model to the Political Bargaining Model," in Robert Grosse (ed.), *International Business-Government Relations in the 21st Century*, Cambridge University Press.

Stefanie Ann Lenway and Thomas P. Murtha. 2005. "Global Knowledge Networks and National Systems of Innovation: Lessons from the United States and the Flat Panel Display Industry," in Frederique Sachwald and Phillippe Laredo, eds., *Reforming the French Innovation System: Insights from Foreign Experiences*. Paris, Institut de l'entreprise.

Schuler, Doug, Stefanie Lenway and Lorraine Eden. 2005 Multinational Corporations through the Uneven Development Lens. In Subhash C. Jain and Sushil Vachani (editors). *Multinational Corporations and Global Poverty Reduction*. Cheltenham, UK: Edward Elgar.

Refereed Articles and Book Chapters, continued:

Murtha, Thomas P., Stefanie Ann Lenway and Jeffrey A. Hart. 2002. "Industry Creation as Knowledge Creation: The New Geography of Innovation." In Martin Kenney and Richard Florida (eds.), *Locating Competitive Advantage*, Stanford University Press.

Eden, Lorraine and Stefanie Lenway. 2001. "Multinationals: The Janus Face of Globalization." *Journal of International Business Studies*, 32 (3): 383-400.

Hart, Jeffrey, Stefanie Lenway and Thomas P. Murtha. 2000. "Technonationalism and Cooperation in a Globalized Industry: The Case of Flat Panel Displays." In Aseem Prakash and Jeffrey Hart (eds.), *Coping with Globalization*. New York: Routledge: 117-147.

Linden, Greg, Jeffrey Hart, Stefanie Ann Lenway and Thomas P. Murtha. 1998. "Flying Geese as Moving Targets: Are Korea and Taiwan Catching up with Japan in Advanced Displays?" *Industry and Innovation* 5 (1): 11-34.

Murtha, Thomas P, Stefanie Ann Lenway and Richard P. Bagozzi. 1998. "Global Mindsets and Cognitive Shift in a Complex Multinational Corporation." *Strategic Management Journal* (February): 97-114.

Hughes, John S., Stefanie Ann Lenway and Judy Rayburn. 1997. "Stock Price Effects of U.S. Trade Policy Responses to Japanese Trading Practices in Semiconductors." *The Canadian Journal of Economics* (November): 922-42.

Lenway, Stefanie, Randall Morck, and Bernard Yeung. 1996. "Rent Seeking, Protectionism and Innovation in the American Steel Industry." *The Economics Journal* 106 (435): 410-421.

Murtha, Thomas P., Jennifer W. Spencer, and Stefanie Ann Lenway. (1996). "Moving Targets: National Industrial Strategies and Embedded Innovation in the Global Flat Panel Display Industry." In Jane Dutton and Joel Baum (eds.), *Advances in Strategic Management 13: The Embeddedness of Strategy*. Greenwich CT: JAI Press: 247-282.

Rehbein, Kathleen and Stefanie Ann Lenway. 1994. "Determining an Industry's Political Effectiveness With the U.S. International Trade Commission." *Business and Society* 33 (3): 270-292.

Murtha, Thomas P. and Stefanie Ann Lenway. 1994. "Country Capabilities and the Strategic State: How Political Institutions Affect Multinational Corporations' Strategies." *Strategic Management Journal* 15 (Summer): 113-129.

Lenway, Stefanie Ann and Thomas P. Murtha. 1994. "The State as Strategist in International Business Research." *Journal of International Business Studies* 25 (3): 513-535.

Murtha, Thomas P., Stefanie Ann Lenway and Susan Kimmel. 1994. "Mind over Matrix: Measuring Individual Potential for Transnational Thought." *Academy of Management Best Papers Proceedings*: 148-152.

Rehbein, Kathleen and Stefanie Ann Lenway. 1993. "Industry Structure or Managerial Discretion: The Determinants of Industry Political Success in the U.S. International Trade Commission Escape Clause Investigations." In James E. Post (ed.) *Research in Corporate Social Performance and Policy* 14, Greenwich CT: JAI Press: 3-18.

Jacobson, Carol, Stefanie Ann Lenway, and Peter Smith Ring. 1992. "The Political Embeddedness of Economic Transactions." *Journal of Management Studies* 30 (3): 454-478.

Rayburn, Judy and Stefanie Ann Lenway. 1992. "An Investigation of the Behavior of Accruals in the Semiconductor Industry." *Journal of Contemporary Accounting Research* 9 (1): 237-251.

Lenway, Stefanie Ann and Kathleen Rehbein. 1991. "Leaders, Followers, and Free Riders: An Empirical Test of the Variation in Corporate Political Involvement." *Academy of Management Journal* 34 (4): 893-905.

Refereed Articles and Book Chapters, continued:

Lenway, Stefanie Ann and Douglas A. Schuler. 1991. "The Determinants of Corporate Political Involvement in Trade Protection: The Case of the Steel Industry." In Robert Baldwin (ed.) *Empirical Studies in Commercial Policy*. Chicago: University of Chicago Press for National Bureau of Economic Research: 75-112.

Kudrle, Robert T. and Stefanie Ann Lenway. 1991. "Progress for the Rich: An Analysis of the Canada-U.S. Free Trade Agreement." In Emanuel Adler and Beverly Crawford (eds.) *Progress in Post-War International Relations*. New York: Columbia University Press: 235-272.

Lenway, Stefanie Ann, Kathleen Rehbein and Laura Starks. 1990. "The Impact of Protectionism on Firm Wealth: The Experience of the Steel Industry." *The Southern Economic Journal* 56: 1079-1093.

Lenway, Stefanie Ann, Carol Jacobson, and Judith Goldstein. 1990. "To Lobby or to Petition: The Political Environment of U.S. Trade Policy." *The Journal of Management* 16: 119-134.

Lenway, Stefanie Ann and Kathleen Rehbein. 1990. "Rent Seekers in the U.S. International Trade Commission Escape Clause Investigations." *The International Trade Journal* 6: 199-142.

Ring, Peter Smith, Stefanie Ann Lenway, and Michele Govecar. 1990. "Management of the Political Imperative in International Business." *Strategic Management Journal* 11: 141-152.

Goldstein, Judith and Stefanie Ann Lenway. 1989. "Interests or Institutions: An Inquiry into Congressional-ITC Relations." *International Studies Quarterly* 33: 303-328.

Lenway, Stefanie Ann and Kathleen Rehbein. 1988. "Protection for the Well-Off: An Analysis of Firms that File Escape Clause Petitions." *Academy of Management Best Papers Proceedings*: 324-328.

Lenway, Stefanie Ann. 1988. "Between War and Commerce: Economic Sanctions as a Tool of Statecraft." *International Organization* 42: 397-426.

Lenway, Stefanie Ann and Beverly Crawford. 1986. "When Business Becomes Politics: Risk and Uncertainty in East-West Trade." In James Post (ed.) *Corporate Social Performance and Policy* 8, Greenwich, CT.: JAI Press: 29-53.

Crawford, Beverly and Stefanie Ann Lenway. 1985. "Decision Modes and Regime Change." *World Politics* 37: 375-402.

Lenway, Stefanie Ann. 1983. "The Impact of American Business on U.S. International Trade Policy." in Lee Preston (ed.), *Corporate Social Performance and Policy* 5. Greenwich, CT: JAI Press: 27-58.

Working Papers

Lenway, Stefanie Ann and Thomas P. Murtha. 2002. "Learning the Wrong Lessons from Sematech: The United States Display Consortium's Failure to Build a U.S. Flat Panel Display Industry."

Book Reviews

Knowledge and Competitive Advantage: The Co-evolution of Firms, Technology and National Institutions, by Johann Peter Murmann (Cambridge: Cambridge University Press: 2003). *Journal of International Business Studies*, 35, 2004: 560-563 (with Thomas P. Murtha).

Spar, Debra L. *The Cooperative Edge: The Internal Politics of International Cartels*. For *The American Political Science Review* 89 (1), 1995: 263-265.

Jenkins, Barbara. *The Paradox of Continental Production: National Investment Policies in North America*. For *The American Political Science Review* 88 (1), 1994: 253-255.

Cline, William R. *American Trade Adjustment: The Global Economy*; and Daniel Burton et. al. (eds.). *Vision for the 1990's: U.S. Strategy and the Global Economy*. For the *International Trade Journal* 4, 1990: 401-406.

Contractor, Farok J. and Peter Lorange (eds.). *Cooperative Strategies in International Business*. For the *Academy of Management Review* 14, 1990: 465-467.

Conybeare, John A.C. *Trade Wars: The Theory and Practice of International Commercial Rivalry*. For the *Journal of International Business Studies*, 6, 1989: 186-189.

Destler, I.M. *American Trade Politics: System under Stress*. For the *Journal of International Business Studies* 8, 1987: 105-108.

Aggarwal, Vinod. *Liberal Protectionism*. For the *American Political Science Review* 80, 1985: 711-712.

Practitioner Articles and Book Chapters

Lenway, Stefanie Ann, Thomas P. Murtha and Jennifer W. Spencer. 1996. "Current Markets vs. Future Opportunities in the U.S. Flat Panel Display Business." *Information Display* 12 (7):18-20.

Caproni, Paula, Stefanie Ann Lenway and Thomas Murtha. 1993. "Understanding Internationalization." In *Small Firms in Global Competition*. New York: Oxford University Press: 27-38.

Lenway, Stefanie Ann. 1988. "U.S. Firms Should Look for New Business Opportunities Under the U.S.-Canada Free Trade Agreement." *Minnesota Management Review* Spring/Summer: 3-4.

Cases

Yves Doz, Peter Smith Ring, Stefanie Ann Lenway and Thomas P. Murtha. 1997. "PixTech, Inc (A) The Field Emission Display Alliance." Fontainebleau: INSEAD case #398-140-1; teaching note #398-141-8.

Lenway, Stefanie Ann and Jennifer Spencer. 1995. "The Flat Panel Display Hearings at the ITC." (classroom simulation case).

Lenway, Stefanie Ann, Susan Feinberg and Bill McEvily. 1995. "U.S. Memories: Global Competition in the U.S. Semiconductor Industry." *Pew Case Studies in International Affairs*. Institute for the Study of Diplomacy, Edmund A. Walsh School of Foreign Service, Georgetown University. Case 163.

Cases. continued:

Bowie, Norman and Stefanie Ann Lenway, 1990. "H.B. Fuller in Honduras: Street Children and Substance Abuse." Published in Donaldson, Thomas and Patricia H. Werhane. 1992. *Ethical Issues in Business*. New York: Prentice-Hall: 24-38; Donaldson, Thomas, and Al Gini (eds.). 1993. *Case Studies in Business Ethics*. New York: Prentice-Hall: 286-311; Beauchamp, Tom L. (ed.). 1993. *Case Studies in Business, Society and Ethics*. New York: Prentice Hall: 161-171; Boatright, John. 1995. *Cases in Ethics and the Conduct of Business*. New York: Prentice Hall: 201-314.

Ring, Peter Smith, Mary Lippitt Nichols and Stefanie Ann Lenway. 1994. "Industry Exit via Strategic Collaboration: The Honeywell Approach." In Johan Roos (ed.). *European Casebook on Cooperative Strategies*. New York: Prentice Hall, pp. 76-96.

CURRENT RESEARCH

New industry creation in global perspective; technology transitions, industry evolution and business strategies in high information displays; global knowledge networks and the home television transition from cathode ray tubes to flat panel displays (funded by the Alfred P. Sloan Foundation).

INVITED UNIVERSITY PRESENTATIONS

- 2004-05 Tilburg University
 INSEAD
 National Chiao Tung University
- 2003-04 Kyungpook National University Innovation Center, Daegu, Korea
 Fletcher School, Tufts University
 Anderson Schools of Management, University of New Mexico
- 2002-03 Kobe University, School of Management
 Keio School of Management, Yokohama
- 2001-02 Boston University Graduate School of Management
 Hubert H. Humphrey Institute of Public Affairs, University of Minnesota
- 2000-01 Thunderbird, The American Graduate School of International Management
- 1998-99 University of Illinois
 University of Michigan
- 1997-98 Hubert H. Humphrey Institute of Public Affairs, University of Minnesota
 Strategic Management Research Center, University of Minnesota
- 1996-97 Keio University Graduate School of Business Administration, Yokohama, Japan
 Osaka School of International Public Policy, Osaka, Japan
 INSEAD, Fontainebleau, France
 Yonsei University Center for East/West Studies, Seoul Korea
 Kobe University, School of Business Administration, Kobe, Japan
 Georgetown University, School of Foreign Service
- 1995-96 The Hubert H. Humphrey Institute of Public Affairs, University of Minnesota
- 1994-95 Technion (Israel Institute of Technology), Haifa, Israel.
 Hebrew University School of Business, Jerusalem
 Northwestern University, Kellogg School of Business

Invited Research Workshops, continued:

- Rice University School of Business
New York University, Stern School of Business
- 1993-94 The Hubert H. Humphrey Institute of Public Affairs, The University of Minnesota.
- 1992-93 Georgetown University School of Business.
York University School of Business, Toronto, Canada.
- 1991-92 UCLA, Anderson School of Management
University of Texas Graduate School of Business Administration, Austin
University of Washington School of Business Administration
- 1990-91 International House, Tokyo Japan.
Kobe University, School of Business Administration, Kobe, Japan.
National Taiwan University, School of Business, Taipei, ROC.
Guangzhou Institute for Foreign Trade, Guangzhou, PRC.
University of Michigan Tuesday International Trade Luncheon.
- 1989-90 University of Michigan Graduate School of Business
MIT Sloan School of Management
University of Pennsylvania, Wharton School
Columbia University Institute for War and Peace Studies
- 1988-89 Duke University, Fuqua School of Business
- 1987-88 MIT Sloan School of Management
University of Michigan School of Business Administration
- 1985-86 Department of Agricultural and Applied Economics, University of Minnesota.
- 1984-85 Strategic Management Research Center, University of Minnesota.
University of Washington Graduate School of Business Administration
University of Illinois Graduate School of Business Administration
- 1983-84 University of Minnesota School of Management
Case Western University, School of Business Administration
University of Washington Graduate School of Business Administration
University of Pennsylvania, Wharton School
- 1980-81 Harvard University Graduate School of Business
Washington University School of Business

Refereed Papers Presented at Academic Conferences

- 2002-2003 “Country Capabilities in New Industry Creation: Technology Policies and Firms’ Innovation Strategies.” Annual Meeting of the Academy of Management, August 12, Denver CO (with Jennifer W. Spencer and Thomas P. Murtha).
- “Managing New Industry Creation.” Annual Meeting of the Academy of Management, August 14, Denver CO (with Thomas P. Murtha).

Refereed Papers Presented at Academic Conferences, continued:

- “How Governments Matter to New Industry Creation.” Annual Meeting of the Academy of International Business, June 29, San Juan, Puerto Rico (with Thomas P. Murtha and Jennifer W. Spencer).
- “Country Characteristics and Foreign Capital: FDI into Latin American During the 1990s.” Annual Meeting of the Academy of International Business, June 29, San Juan, Puerto Rico (with Douglas Schuler and Scott Baggett).
- “Global Technology Generations and the New Geography of Innovation.” Annual Meeting of the Academy of International Business, June 30, San Juan, Puerto Rico (with Thomas P. Murtha).
- 2001-2002 “Managing New Industry Creation.” (with Thomas P. Murtha), Annual Meeting of the Academy of International Business, November 18, Sydney, Australia.
- “How Governments Matter to Globalization: Bringing Breton Woods into the 21st Century.” All Academy Symposium, Annual Meeting of the Academy of Management, August 7, Washington, DC.
- “Managing New Industry Creation: Technology Generations and the Dynamics of Knowledge Driven Competition.” Strategic Management Society Strategy Process Interest Group Mini-Conference, May 22, St. Gallen, Switzerland (with Thomas P. Murtha).
- 2000-2001 “The Mismatch Between Government Policy and Business Strategy in Knowledge Driven Industries or Why Trade Protection and Government Subsidies Could Not Help to Build a U.S. Flat Panel Display Industry.” Wharton Conference on Non-market Strategies, September 15-16, Philadelphia, PA (with Thomas P. Murtha and Jeff Hart).
- “Knowledge Driven Companies, The New Face of Global Competition.” Annual Meeting of the Academy of International Business, November 20, Phoenix, AZ (with Thomas P. Murtha).
- 1999-2000 “Change and Development Journeys Across the Computer Supply Chain: Lessons in Knowledge Creation from the Sloan Industry Centers.” All-Academy Symposium, Annual Meeting of the Academy of Management, August 9, Chicago, IL (with Thomas P. Murtha).
- “Profits Without Glory: Local Knowledge and Global Advantage in a New High Technology Industry.” Annual Meeting of the Strategic Management Society, October 3-6, Berlin, Germany. (with Thomas P. Murtha).
- 1998-99 “Flying Geese as Moving Targets: Advanced Displays in Korea and Taiwan.” Annual Meeting of the Academy of International Business, October, 1998. Vienna, Austria (with Thomas P. Murtha and Jeffrey Hart).
- 1996-97 “Country Rivalry in Industry Emergence: The European, Japanese and American Experience in the Flat Panel Display Industry.” Annual Meeting of the Academy of International Business, September 27, Banff, Canada (with Thomas P. Murtha).
- “The Tortoise, the Hare and the Leapfrog: The Battle Between Competing Technologies in the Global Flat Panel Display Industry.” Annual Meeting of the Strategic Management Society, November 12, Phoenix, AZ (with Thomas P. Murtha).

Refereed Papers Presented at Academic Conferences, continued:

- "Profits Without Glory: How U.S. Firms' Global Networks Provide Unsung Leadership Positions in the Flat Panel Display Industry." Annual Meeting of the European International Business Association, December 15, 1996. Stockholm, Sweden (with Thomas P. Murtha).
- 1995-96 "Country Capabilities and the Sustainability of Innovation: The Case of the Global Flat Panel Display Industry." Annual Meeting of the International Studies Association, April 17-20, San Diego CA (with Jennifer W. Spencer and Thomas P. Murtha).
- "The Domestic Embeddedness of International Firm/State Strategic Interaction." Annual Meeting of the International Association for Business and Society, March 21-23, 1996. Santa Fe NM (with Thomas P. Murtha).
- "Country-Specific Industrial Strategy Capabilities and the Commercialization of Innovations." Annual Meeting of the Academy of Management, August 6-9, Vancouver, BC, Canada (with Thomas P. Murtha and Jennifer W. Spencer).
- "Antitrust Policy and Cooperative R&D: Much Ado about Nothing." Annual Meeting of the Academy of Management, August 6-9, Vancouver, BC, Canada (with Susan Feinberg, Shaker Srinivasan and William McEvily).
- "Institutional Arrangements that Characterize and Distinguish Japan and the United States." Annual Meeting of the Academy of Management, August 6-9, Vancouver, BC, Canada (with Thomas P. Murtha).
- 1994-95 "Mind over Matrix: Validation of Core Constructs in the International Management Literature." Annual Meeting of the Academy of Management, August, 1994. Dallas TX (with Thomas P. Murtha and Susan Kimmel).
- "Strategic Trade Meets Institutional Theory: Innovation in the Flat Panel Display Industry." Annual Meeting of the Academy of Management, August, 1994. Dallas, TX (with Thomas P. Murtha and Jennifer Spencer).
- "Mapping the Mind Matrix: Corporate Vision and Individual Attitudes in Complex MNCs." Annual Meeting of the Strategic Management Society, Fall, 1994. Jouy-en- Josas, France (with Thomas P. Murtha and Susan K. Kimmel).
- "The Institutionalization of Innovation: A Longitudinal Analysis of the U.S. Flat Panel Display Industry." Annual Meetings of the Strategic Management Society, Fall, 1994. Jouy-en- Josas, France (with Thomas P. Murtha and Jennifer Spencer).
- 1993-94 "Country Capabilities and the Strategic State." *Strategic Management Journal* Special Issue Conference on New Paradigms in Strategy, September 16-17, 1993. Ann Arbor, MI (with Thomas P. Murtha).
- "Rent Seeking and Protectionism in the American Steel Industry: An Empirical Analysis." Annual Meeting of the American Political Science Association, September, 1993. Washington, DC (with Bernard Yeung and Randall Morck).
- 1992-93 "Mapping the Mind Matrix: Corporate Vision and Individual Attitudes in Complex MNCs." Key panel presentation, Annual Meeting of the Academy of International Business, Fall, 1992. Brussels, Belgium (with Thomas P. Murtha and Susan Kimmel).

Refereed Papers Presented at Academic Conferences, continued:

- "Bringing the State back into the International Management Literature." Annual Meeting of the Academy of Management, August, 1992. Las Vegas NV (with Thomas Murtha).
- 1991-92 "The Timing of Administrative Trade Petitions in the Steel Industry." Annual Meeting of the American Political Science Association, September, 1992. Chicago IL (with Robert T. Kudrle).
"Multinational Mind Sets: Sensemaking Processes and Multinational Corporations." Annual Meeting of the Academy of International Business, November, 1991. Miami, FL (with Paula Caproni and Thomas P. Murtha).
- "Inward Direct Foreign Investment in U.S. High Technology: National Security Opportunity or Threat?" Annual Meeting of the American Political Science Association, September 1991. Washington DC (with Beverly Crawford and Edward Graham).
- 1990-91 "The Role of the State in International Business Literature" Annual Meeting of the Academy of International Business, October, 1990. Toronto, Canada.
- "The Determinants of Industry Success in U.S. International Trade Investigations: Industry Market Structure or Political Strategy." Annual Meeting of the Academy of Management, August, 1991. San Francisco, CA (with Kathleen Rehbein).
- "The Relationship between Political Investment and Economic Return in Steel Industry Trade Protection." Annual Meeting of the Academy of Management, August, 1991. San Francisco, CA (with Douglas Schuler).
- "The Canada U.S. Free Trade Agreement: National Policy Convergence or Regional Integration." Annual Meeting of the American Political Science Association. September, 1991. San Francisco CA.
- 1989-90 "The Determinants of Trade Protection in the Steel Industry." National Bureau of Economic Research Conference on Empirical Studies in Commercial Policy, March 1990. Cambridge, MA (with Douglas Schuler).
- "The Politics of Agreement and Disagreement in the U.S. Canada Free Trade Negotiations." American Association of Canadian Studies Conference, November 1989. San Francisco CA.
- 1988-89 "Integrating Competitive and Political Strategies: A Framework for Strategically Managing Political Imperatives." Annual Meeting of the Academy of International Business, Fall, 1988. San Diego CA.
- "Wealth Effects of International Trade Protection in the Steel Industry." Annual Meeting of the American Political Science Association, September, 1988. Washington DC (with Laura Starks and Kathleen Rehbein).
- "Firm Political and Competitive Response to International Statecraft: An Analysis of the Fortune 500." Annual Meeting of the American Political Science Association, September, 1988. Washington DC (with Peter Smith Ring).
- "Protection for the Well-Off" Annual Meeting of the Academy of Management, August, 1988. Anaheim, CA (with Kathleen Rehbein).
- 1987-88 "Competitive and Political Strategies: Strategically Managing Political Risk." Annual Meeting of the Academy of International Business, November, 1987. Chicago IL (with Peter Smith Ring).

Refereed Papers Presented at Academic Conferences, continued:

"The Firm as an Instrument and Actor in the Play of Economic Statecraft: The South African Case." Annual Meeting of the American Political Science Association, September, 1987. Chicago IL (with Peter Smith Ring).

"The Political Determinants of Transactions Costs: Implications for Firm Competitive and Political Strategies." Conference on Business Regulation and its Impact on the World Economy, University of Illinois, Champaign-Urbana (with Peter Smith Ring and Carol Jacobson).

1986-87 "The International Trade Commission: Congressional Agent or Autonomous Agency" (with Judith Goldstein). Annual Meeting of the American Political Science Association, September, 1986. Washington DC.

"The Impact of Economic Statecraft on Private Transactions." Annual Meeting of the Academy of Management, August, 1986. Chicago IL (with Peter Ring, Michele Govecar and Carol Jacobson).

1985-86 "Progress In International Trade Policy." Annual Meeting of the American Political Science Association, September, 1985. New Orleans LA.

1984-85 "Trading with the Adversary: East-West Natural Gas Trade." Annual Meeting of the American Political Science Association, September, 1984. Chicago, IL.

"The Impact of American Business on U.S. International Trade Policy." Annual Meeting of the Academy of Management, August, 1984. Boston MA.

INVITED ACADEMIC CONFERENCE PRESENTATIONS

2005-06 Sloan Foundation Annual Industry Studies Meeting, Global Value Chains: Governance and Enablers." Chair, Cambridge, MA., December

2004-05 "The FPD Industry as a Global Knowledge Network: Rethinking the Nature of Heavy Manufacturing" (with Thomas P. Murtha). Sloan Workshop on Outsourcing and Offshoring: Determinants of the Location and Value of Services Stanford University, August 13.

"The Great Debate in International Business: Is International Business a Failed Discipline," Academy of International Business Stockholm, Sweden, July 10-13.

2003-04 "Global Knowledge Networks and Generational Transitions in High Technology Manufacturing: Representative Themes and Dilemmas." (with Thomas P. Murtha). Alfred P. Sloan Foundation Globalization Network, Phase II, Berkeley, California, May 21-22.

"Implications of Outsourcing (Domestic and Global) on the U.S. Workforce." Sloan Industry Centers 2004 Annual Conference. Discussant, Atlanta, Georgia, April 19-21.

"Knowledge Networks and the Transition from Cathode Ray Tubes to Flat Panel Displays in the Consumer Television Industry" (with Thomas P. Murtha and Kaz Asakawa). Alfred P. Sloan Foundation Globalization Network, Phase II. Berkeley, California, September 18-19.

"From Local to Global Innovation Networks: Lessons from the Flat Panel Display Industry" (with Thomas P. Murtha). Symposium on Global Competitiveness through Creativity and Innovation, Helsinki School of Economics, Center for Knowledge and Innovation Research, Helsinki, Finland, August 21-23.

Invited Academic Conference Presentations, continued:

“Competitive Strategies for Knowledge-Based Competition, (with Thomas P. Murtha). Academy of International Business Gurus Seminar. Academy of International Business, Monterey California, July 5-8.

Knowledge and International Trade, Discussant. Academy of International Business, Monterey California, July 5-8.

2002-03 “Industries as Global Knowledge Networks,” (with Thomas P. Murtha and Frank Giarratani). First Annual Conference on Emerging Research Frontiers in International Business Fuqua School of Business, Duke University, Durham, North Carolina March 6-9.

“The Relevance of Knowledge Creation to Industry Studies,” Alfred P. Sloan Foundation Annual Industry Studies Meeting, MIT. Cambridge, MA. December 5-6.”

INSEAD workshop on the Future of the Metanational Corporation, Fontainebleau, France, October 25-26.

“Globalization Research and the Flat Panel Display Industry.” (with Thomas P. Murtha). Alfred P. Sloan Foundation Globalization Network Round 2 Launch Workshop. University of California, Berkeley, June 13-15, 2002). Co-convener with Thomas P. Murtha, Clair Brown, and Greg Linden.

Discussant, Panel on MNC-Government Relations. Annual Meeting of the Academy of International Business, June 29, 2002. San Juan, Puerto Rico.

2000-01 “Managing Knowledge Creation Across Technology Generations”, Alfred P. Sloan Foundation Annual Globalization Network Workshop. University of California, Davis, February 23-24 (with Thomas P. Murtha).

1999-00 "Knowledge Interdependence: A New Way to Understand the Flat Panel Display Industry." Annual Globalization Network Workshop. University of California, Davis, October 22-23, (with Thomas P. Murtha).

1998-99 “Let there be Light.” Chairperson’s Address, Social Issues in Management Division, Annual Meeting of the Academy of Management, San Diego, CA.

Alfred P. Sloan Foundation Annual Industry Studies Meeting, Haas School of Business, University of California, Berkeley.

Conference for the edited volume, *Coping with Globalization*. Alexandria, VA, sponsored by Indiana University and George Washington University.

“Globalization and the Computer Supply Chain.” (with Thomas P. Murtha). Alfred P. Sloan Foundation Annual Globalization Network Workshop. University of California, Davis, October 23-24.

1997-98 "U.S. Value Added and Globalization in the Flat Panel Display Industry (with Thomas P. Murtha and Jeff Hart). Alfred P. Sloan Foundation Globalization Network Workshop, University of California, San Diego, San Diego, CA, October 31.

Panelist for the joint International Management/Organizational Cognition Workshop on Globalization at the Academy Management Annual Meetings, August 9, Boston, MA.

Invited Academic Conference Presentations, continued:

- 1995-96 Alfred P. Sloan Foundation Off-the-Record Working Session on Globalization. Berkeley Roundtable on the International Economy, University of California at Berkeley, March 8.
- 1994-95 "The Embeddedness of International Firm-State Relations: The Case of the Global Flat Panel Display Industry. To the *Advances in Strategic Management* conference on "The Embeddedness of Strategy." University of Michigan Business School, Ann Arbor MI.
- 1993-94 "Country Capabilities and the Strategic State" (with Thomas P. Murtha). Michigan International Organizational studies Conference, "International Organizational Studies, Fad or Future." University of Michigan, Ann Arbor MI, February 4-6, 1994
- 1992-93 "Political and Economic Consequences of Alternative Privatization Strategies" (with Catherine Mann and Derek Utter), at "Markets, States and Democracy: The Political Economy of Post-Communist Transformation," conference sponsored by the Center for German and European Studies at the University of California, Berkeley and the Friedrich Ebert Stiftung
- Discussant, "Country-Specific Influences on Global Competition and Organization." Annual Meeting of the Academy of Management, August, 6-8, Las Vegas NV.
- 1991-92 "Multinational Mind Sets: Sense Making Processes in MNCs," (with Thomas P. Murtha). "The Globalization of American Firms" conference sponsored by the Center for International Business Education and Research, University of Southern California. Los Angeles CA.
- "Stock Price Effects of U.S. Trade Policy Responses to Japanese Trading Practices in Semiconductors" (with John Hughes and Judy Rayburn), at "The Political Economy of International Market Access" conference sponsored by the National Bureau of Economic Research, Cambridge, MA.
- "Multinational Mind Sets" (with Thomas P. Murtha and Paula Caproni), at "Organizational Learning and Strategic Renewal," conference sponsored by INSEAD-CEDEP, Fontainebleau, France
- Discussant, "Politics and the Multinational Corporation." Academy of International Management Annual Meetings, Miami FL.
- 1989-90 Discussant, "International Dimensions of Social Issues in Management." Annual Meeting of the Academy of Management, Washington DC.
- 1988-89 Discussant, "Protection and Export Controls: Political and Economic Perspectives." Annual Meeting of the Academy of International Business, San Diego, CA.
- 1986-87 "A Transaction Cost Approach to Political Risk Management." (with Peter Ring and Carol Jacobson). Biannual Meeting of TIMS/ORSA, New Orleans LA.
- 1983-84 Discussant, "Social Responsiveness: Influences and Trends." Annual Meeting of the Academy of Management, Dallas TX.

GRANTS

- 2003-05 Alfred P. Sloan Foundation, "The Transition from Cathode Ray Tubes to Flat Panel Displays in Home TV." Globalization Network II: Creating and Capturing Value in Global Knowledge Networks (with Thomas P. Murtha and Kaz Asakawa)

Grants, continued

- 2002-03 Alfred P. Sloan Foundation, to launch Globalization Network Round II (with Thomas P. Murtha, Clair Brown, and Greg Linden).
- 2000-01 Alfred P. Sloan Foundation, to investigate potential research questions in the professional audio-visual systems industry (with Thomas P. Murtha).
- 1998-99 Alfred P. Sloan Foundation, for dissemination of results of a study of the flat panel display industry and the personal computer industry supply chain (with Thomas P. Murtha).
- 1995-98 Alfred P. Sloan Foundation, for a global competitive assessment of the flat panel display industry and the position of U.S. firms (with Thomas P. Murtha).
- 1995 Center for Advanced Human Resource Studies, Cornell University, to evaluate global attitudes and capabilities in U.S. corporations (with Thomas P. Murtha).
- 1994-95 Carlson School of Management International Program Development Grant for "Mind over Matrix: Measuring Individual and Organizational Potential for Transnational Thought," (with Thomas P. Murtha).
- 1993-94 Carlson School of Management McKnight-Business and Economics Research Grant for "Post Protection Investment Strategies: The Case of the Semiconductor Industry."
- 1992-93 Carlson School of Management McKnight-Business and Economics Research Grant for "Protectionism in the American Steel Industry: An Empirical Analysis."
- 1990-91 Carlson School of Management, Dean's Innovation Fund Grant for an internship with 3M in Eastern Europe.
- 1988-91 University of Minnesota, McKnight Land Grant Professorship, Graduate School for "The Impact of Trade Protection on Corporate Strategy."
- 1987-88 Canadian Embassy, Faculty Development Grant for "The Role of the U.S. and Canadian Business in the Free Trade Negotiations."
- 1987-88 McKnight Foundation, Curtis L. Carlson School of Management, for "The Impact of the Canadian U.S. Free Trade Agreement on U.S. Corporate Strategy."
- 1987-88 Curtis L. Carlson School of Management, Research Grant for "The Management of the Political and Economic Imperative by Multinational Corporations."
- 1986-87 University of Minnesota, Graduate School Grant-in-Aid for "Measuring Congressional Preferences on International Trade Policy."
- 1986-87 Curtis L. Carlson School of Management, Research Grant for "The Management of Political Risk by Multinational Corporations."
- 1985-86 McKnight Foundation, Curtis L. Carlson School of Management Research Grant for "The Management of Political Risk by Multinational Corporations."
- 1985-86 Strategic Management Research Center, Seed money grant for "The Political Economy of Import Protection."
- 1985-86 Dean's Innovation Fund, Curtis L. Carlson School of Management for the development of a new course in "International Strategic Management."

1984-85 University of Minnesota, Graduate School Grant-in-Aid for "The Impact of Congressional Preferences on the International Trade Commission."

1979-80 American Association of University Women, Dissertation Fellowship.

SCHOOL AND UNIVERSITY SERVICE

- 2004-05 Carlson School of Management Dean's Executive Committee
Carlson School of Management, MBA Programs Committee, Chair
Carlson School of Management Enterprise Oversight Committee, Chair
Carlson School of Management Executive MBA Oversight Committee, Chair
Carlson School of Management, Leadership Task Force, Chair
Carlson Volunteer Consultants, Advisory Board
- 2003-04 Carlson School of Management Dean's Executive Committee
Carlson School of Management, MBA Programs Committee, Chair
Carlson School of Management Concentration Advisors Committee, Chair
Carlson School of Management Enterprise Oversight Committee, Chair
Carlson School of Management Executive MBA Oversight Committee, Chair
Carlson School of Management, Committee of 200 Outreach Event Planning Committee
- 2002-03 Carlson School of Management Dean's Executive Committee
Carlson School of Management Committee for Diversity and Mutual Respect, Co-chair
Carlson School of Management, MBA Programs Committee, Chair
Carlson School of Management Concentration Advisors Committee, Chair
Carlson School of Management Enterprise Oversight Committee, Chair
Carlson School of Management Executive MBA Oversight Committee, Chair
Carlson School of Management Four Pillars Committee, Chair
University of Minnesota, Twin Cities Learning Assessment Council
- 2001-02 Carlson School of Management Committee for Diversity and Mutual Respect, Co-chair
Carlson School of Management Academic Department Chairs Committee
Carlson School of Management Executive MBA Oversight Committee
- 2000-01 University of Minnesota, Conflict of Interest Committee
Carlson School of Management Curriculum Committee
Carlson School International Programs Oversight Committee
Carlson Evening MBA Task Force
Carlson Executive MBA Oversight Committee
Strategic Management and Organization Curriculum Committee
- 1999-00 University of Minnesota, Conflict of Interest Committee
Carlson School of Management Curriculum Committee
Carlson School International Programs Oversight Committee
- 1998-99 Strategic Management and Organization Search Committee (chair)
Carlson School Workload Committee
Carlson School Incentive System Design Team
Carlson School International Programs Oversight Committee
- 1997-98 Carlson School's Dean's Advisory Committee
Hamilton Chair Search Committee
SMO Strategic Unit Proposal Design Team

School and University Service, continued:

- 1996-97 Sabbatical
- 1995-96 Long Term International Strategy Committee for the University of Minnesota
Carlson School Faculty Review Committee for the Executive Development Center
Dean David Kidwell's Review Committee
Stassen Chair Search Committee (Department of Political Science and Humphrey Institute)
- 1994-95 University McKnight Land-Grant Professorship Award Committee
Carlson School Faculty Review Committee for the Executive Development Center
Carlson School Kappel Chair Search Committee
Carlson Executive MBA Task Force
Stassen Chair Search Committee (Department of Political Science and Humphrey Institute)
- 1993-94 Strategic Management and Organization Ph.D. Committee.
Carlson School of Management Curriculum Committee.
Search Committee in the Political Science Department.
Stassen Chair Search Committee (Department of Political Science and Humphrey Institute)
Kappel Chair Search Committee (Carlson School)
International Program Development Office, Research Grant Evaluation Committee
- 1992-93 Strategic Management and Organization Committee on Internationalization (Chair)
Strategic Management and Organization Ph.D. Committee
Carlson School of Management's Task Force on Internationalization
Carlson School of Management Curriculum Committee
- 1991-92 Search Committees in Strategic Management and Organization and in Political Science
- 1990-91 Grievance Committee of the Carlson School of Management
- 1989-90 Search Committee in the Economics Department
Carlson School's ad hoc committee on International Program Development
Carlson School of Management's Case Study Tournament (Judge)
- 1988-89 Search Committee, International Political Economy, Political Science Department
MBA Curriculum Committee for the Strategic Management and Organization Department
Carlson School's First Case Study Tournament (Judge)
- 1987-88 University Search Committee for the Associate Vice President of Academic Affairs
University Committee to review the re-appointment of Dean of the Graduate School
Carlson Alumni International Forum on the Canadian U.S. Free Trade Agreement (Speaker)
Session on international management at the Carlson School's Business Day (Chair)
McIntire Case Study Team (Coach)
University Public Radio, "Talking Sense" on the Canadian U.S. Free Trade Agreement (Speaker)
University Media Resources for Public Television, Continuing Education and Extension, on the
Canadian U.S. Free Trade Agreement (Speaker)
- 1986-87 Session on international management at the Carlson School's Business Day (Chair)
Department of Strategic Management and Organization Recruiting Committee.
- 1985-86 Department of Strategic Management and Organization Recruiting Committee.
McIntire Case Study team (Coach)
- 1984-85 Department of Strategic Management and Organization Recruiting Committee.
McIntire Case Study team (Coach)

PROFESSIONAL SERVICE

President, Academy of International Business, 2006-08

At-large Representative, Board of Governors, Academy of Management, 2001-2004.

Vice President, Academy of International Business, 1999-2001.

Program Chair: Academy of International Business 1999 Annual Meeting, Charleston SC.

Division chair, Social Issues in Management Division of the Academy of Management, 1997-98. Program chair, Social Issues in Management Division of the Academy of Management, 1995-96.

Representative at Large, Governance Committee of the Social Issues in Management Division of the Academy of Management 1989-90.

Co-convenor of the Social Issues in Management Faculty Development Workshop at the Academy of Management, 1993, 1994.

Co-convenor of the Social Issues in Management Doctoral Consortium at the Academy of Management, 1990, 1991.

Doctoral Consortium Panelist of the Academy of International Business Annual Meeting (2000, 2001).

Doctoral Consortium Panelist of the Social Issues in Management Division of the Academy of Management Annual Meeting (1984, 1985, 1986, 1988, 1996).

Doctoral Consortium Panelist of the International Management Division of the Academy of Management Annual Meeting, 2001.

Panelist, Academy of International Business Junior Faculty Development Consortium (1994, 2001).

Member of the Nominating Committee, Social Issues in Management, 1991-1992.

Co-Chair of the Social Issues in Management Research Committee of the Academy of Management, 1989, 1990.

Member, Social Issues in Management Research Committee of the Academy of Management, 1984 to 1991.

Member, Best Dissertation Committee of the Social Issues in Management Division of the Academy of Management, 1987, 1991.

Research Workshop Roundtable Discussion Leader, Social Issues in Management Division of the Academy of Management Annual Meeting (1984, 1985, 1986, 1988, 1997).

JOURNAL EDITORIAL RESPONSIBILITIES, REVIEWS AND CONFERENCE REVIEWS

Department co-editor for Political Science and Political Economy, *Journal of International Business Studies* (2002-03)

Janus Face of Multinationals Symposium Co-editor, *Journal of International Business Studies*, 2000-2001 (with Lorraine Eden)

Associate Editor *Journal of International Business Studies*, 1999-2002.

Ad hoc Reviews:

Academy of Management Review (1991, 1996, 2001, 2002).
Academy of Management Journal (1991, 1992, 1993, 1999, 2001).
Business and Society (1994, 1995, 1998, 1999, 2000)
Journal of International Business Studies (1993, 1994, 1995, 1996, 1998)
Strategic Management Journal (1998, 1999, 2000, 2001, 2002)
Journal of Management Studies (2002)
Management International Review (1996, 1997, 1998, 1999)
International Studies Quarterly (1995, 1996, 1997, 1998)
Managerial and Decision Economics (1995)
Global Governance (1994, 1996, 1998, 1999)
Social Sciences and Humanities Research Council of Canada (1994).
Review of Economics and Statistics (1993).
International Organization (1988, 1989, 1994).
American Journal of Political Science (1986).
California Management Review (1986, 1987, 1988, 1989, 1993, 1994).
The International Trade Journal (1988, 1989, 1992, 1993, 1997).
American Political Science Review (1991, 1994, 1995).
International Association for Business and Society Annual Meetings (1991, 1992, 1993, 1995).
Political Research Quarterly (1993).
Social Issues in Management Annual Meetings (1983 to present).
Academy of International Business Annual Meetings (1987, 1988, 1992, 1994, 1996, 1998, 1999, 2002).

SELECTED CORPORATE, ASSOCIATION AND GOVERNMENT PRESENTATIONS

- 2004-05 Institut Français des Relations Internationales, Conference on Reforming the French Innovation System: Insights from Foreign Experiences, “Global Knowledge Networks and National Systems of Innovation: Lessons from the Flat Panel Display Industry,” Paris, France (with Thomas P. Murtha). October 4, 2004.
- Executive MBA Council Annual Conference, “Turning Managers into Leaders: Can Executive MBA Programs Help?” San Francisco, CA. November 2.
- 2003-04 Government, University, Industry Research Roundtable, Task Force on Globalization, National Academies of Science, Washington, D.C., May 14.
- “Redefining Integrity in Business,” Committee of 200 MBA Outreach Event, Carlson School of Management, University of Minnesota, November 7.
- “Introducing Professional Portfolios to the Carlson School’s Part-Time MBA Program.” Part-Time MBA Association Annual Conference, University of Chicago, Chicago, IL. October 9-10.
- 2002-03 “Industries as Global Knowledge Networks: The Alfred P. Sloan Foundation Globalization II Network.” AACSB Annual Meeting, New Orleans, LA. April 24-27.
- “Managing New Industry Creation.” (with Thomas P. Murtha) Asia Technology Information Program, Tokyo, Japan, November 8.
- “Curriculum Innovations in the Carlson School of Management’s Part-Time MBA Program,” Part-Time MBA Association Annual Conference, Bentley College, Waltham, MA, October 17-18.
- 2001-02 “Managing New Industry Creation: Global Knowledge Formation and Entrepreneurship in High Technology, International Chapter of the Marketing Forum, 3M Corporation, St. Paul, Minnesota, May 2 (with Thomas P. Murtha).

Selected Corporate, Association, and Government Presentations

- 1999-00 "Local Knowledge and Global Advantage in a New High-Tech Industry." International Chapter of the Marketing Forum, 3M Corporation, St. Paul, Minnesota, May 15 (with Thomas P. Murtha).
- "Findings from a Sloan Industry Studies Project: Practical Outcomes from Academic Research Invited presentation, International Communications Industries Association (ICIE), Educational Communications Foundation (ECF) Board of Directors, Fairfax, VA, October 14 (with Thomas P. Murtha).
- "New Strategic and Business Issues." Invited address, Sixth Annual Flat Panel Display Strategic and Technical Forum: Vehicular Applications of Displays and Microsensors. University of Michigan School of Engineering, Ann Arbor, MI, September 22 (with Thomas P. Murtha).
- "Learning the Wrong Lessons from Sematech: The Case of the Missing U.S. High Volume Display Industry." Economics of The Display Industry Conference, Austin, TX, March 10, (with Thomas P. Murtha).
- 1997-98 "Profits Without Glory: Global Networks and the Invisible U.S. Leadership Position in Flat Panel Displays." Michigan Flat Panel Display Strategy Forum, University of Michigan, Ann Arbor, MI, September 22 (with Thomas P. Murtha).
- 1996-97 The Alfred P. Sloan Foundation Flat Panel Display Research Team: First Year Observations," to the United States Display Consortium Board of Directors Meeting, September 12.
- Embassy of the United States of America to Japan. Commercial and technology officers' briefing on the flat panel display industry. May, Tokyo (with Thomas P. Murtha).
- Press and Analysts Briefing on the flat panel display industry, Asian Technology Information Program, Tokyo, Japan, October 1996 and June 1997.
- "Business Strategy-Growth Strategy for U.S. Flat Panel Display Companies." Third Annual Strategy Forum, Center for Display Technology and Manufacturing, University of Michigan, September 17.
- 1995-96 "A Tale of Two Strategies," Displayworks 96, February 5, San Jose, California.
- 1991-92 "The Economic Transformation of Eastern Europe." Conference on Business Opportunities in Eastern Europe sponsored by the Minnesota Trade Office and the Center for International Business at Moorhead State University.
- "U.S. Trade Policy: History and Future Prospects," Budapest Chamber of Commerce.
- 1990-91 "The U.S. Position and Future Prospects for the Uruguay Round Negotiations of the General Agreement on Tariffs and Trade." Bureau of Foreign Trade, Republic of China, and U.S. Chamber of Commerce Trade and Economics Group of Taipei, Taiwan.
- 1989-90 "Major Policy Innovations of the Canada U.S. Free Trade Agreement." International Business Law section of the Minnesota State Bar Association.
- 1988-89 "Negotiations on Services in the Uruguay Round of the General Agreement on Tariffs and Trade." Minnesota Trade Office conference on "Agriculture and Services in International Trade: New Concerns of the GATT."
- 1987-88 "Current Issues in International Trade Policy." Greater Minneapolis Chamber of Commerce Congressional Action Committee.

Selected Corporate, Association, and Government Presentations

Co-convener and Speaker at a conference sponsored by the Strategic Management Research Center and the Dean's Innovation Fund on "Managing Foreign Investments in a Politically Turbulent World: Lessons from the South African Case" (with Ian Maitland and Peter Ring).

CONSULTING:

3M
Fidelity Investments
Nokia
CIMA Labs

Board Membership

Faribault Mills, Faribault Minnesota (2005-06)

PERSONAL

Born: June 17, 1950
Place of Birth: San Francisco, California

(Version 05/06/08)