

CBA MAJOR COURSE REQUIREMENTS

CBA students must declare a major in one of the following 7 areas before enrolling in any major-level courses. Students are required to complete 27 semester hours of major course work (28 semester hours for Accounting majors).

ACCOUNTING

(28 HOURS TOTAL)

Required courses: (19 hours)

Actg 315-Intermediate Financial Accounting I (3)

Actg 316-Intermediate Financial Actg II (3)

Actg 326-Cost Accounting (3)

Actg 435-Auditing (4)

Actg 445-Federal Income Tax I (3)

Actg 474-Accounting Information Systems (3)

Business Electives: (9 hours)

Actg 355-Business Law I (3)

Actg 417-Advanced Financial Accounting (3)

Actg 446-Federal Income Tax II (3)

Actg 456-Business Law II (3)

Actg 465-Governmental & Non-Profit Actg (3)

Actg 475-Database Accounting Systems (3)

Actg 484-International Accounting (3)

Actg 485-Valuation & Analysis of Internet and New Media Companies (3)

Actg 394/494-Special Topics in Actg (3)

Students should complete IDS 200, IDS 270 and Econ 130 before taking 300-level accounting courses.

Students majoring in accounting are required to earn minimum grades of C in ACTG 210 and 211. If ACTG 210 and 111 were completed at UIC, the Accounting Placement Exam is not necessary to enter the Accounting Major, if the student meets one of the following conditions:

- Have a GPA of at least 3.0 (4-point scale) in ACTG 210 and 211 at UIC.
- Have an overall GPA of at least 3.45 and a grade of at least C in ACTG 210 and 211 at UIC.

Students who do not meet the conditions above but have taken ACTG 210 and 211 at UIC and have a grade of at least C in both courses can enter the Accounting Major Program after passing the Accounting Placement exam(s) (Financial Accounting or Managerial Accounting) in which they received a C grade.

All transfer students who have credit for ACTG 210 and/or 211 must take the Accounting Placement Exam before entering the Accounting major. Minimum grades of C must be earned in Actg 315 and 326. Accounting 315 MUST be completed at UIC and can only be repeated once. It is recommended that students who intend to sit for the CPA exam complete Accounting 355, 417, 446, and 456.

ECONOMICS

(27 HOURS TOTAL)

Required Economics Courses: (3 hours)

Econ 221-Macroeconomics in the World Economy: Theory and Applications (3)

Economics Electives: (15 hours)

Econ 320-Law and Economics (3)

Econ 322-Managerial Economics (3)

Econ 323-Business Conditions Analysis (3)

Econ 324-Economic History of the US (3)

Econ 326-History of Economic Thought (3)

Econ 328-Public Finance (3)

Econ 329-Industrial Organization (3)

Econ 330-Government and Business (3)

Econ 331-Labor Economics (3)

Econ 332-Urban Economics (3)

Econ 333-International Economics (3)

Econ 334-Economic Development (3)

Econ 339-Monetary Theory (3)

Econ 342-Regional Economics (3)

Econ 350-Econ of Sports & Entertainment (3)

Econ 351-Economics of Education

Econ 353-Economic Demography (3)

Econ 354-Health Economics (3)

Econ 365-Economics of Risk and Insurance (3)

Econ 370-Environmental Economics (3)

Econ 371 (same as Fin 371)-Introduction to Urban Real Estate (3)

Econ 436-Mathematical Economics (3)

Econ 450- Bus. Forecasting Using Time Series Methods (3)

Econ 472 (same as Fin 472)-Real Estate Fin. (3)

Econ 475-Real Estate Markets and Valuation (3)

Business Electives: (9 hours)

Choose nine hours of 300- or 400-level courses in the College of Business Administration, except Econ 345, 346, 441, 442 and 495.

Economics majors are required to take Econ 346 (Econometrics) to fulfill the Advanced Quantitative Skills requirement. Econ 346 course does not count in the major. Economics majors may only take Econ 495 to satisfy the integrative course requirement in the business core. It will not count in the major.

ENTREPRENEURSHIP

(27 HOURS TOTAL)

Required courses: (6 hours)

Entr 454-Entrepreneurship: New Venture Formation (3)

Entr 464-Entrepreneurial Consulting (3)

Select 6 hours from the following list:

Entr 430-Family Business Management (3)

Fin 444-Small Business Finance (3)

Mktg 475-Product Management (3)

Select 6 hours from the following list:

Actg 326-Cost Accounting (3)

Actg 355-Business Law I (3)

Actg 456-Business Law II (3)

Actg 485-Valuation and Analysis (3)

Econ 322-Managerial Economics (3)

Econ 323-Business Conditions Analysis (3)

Econ 329-Industrial Organization (3)

Econ 331-Labor Economics (3)

Entr 430*-Family Business Management (3)

Fin 444*-Small Business Finance (3)

IDS 410-Business Database Technology (3)

IDS 413-Internet Technology & Mgmt (3)

Mktg 462-Marketing Research (3)

Mktg 473-Personal Selling (3)

Mktg 474-Advertising and Promotion (3)

Mktg 475*-Product Management

Mgmt 453-Human Resource Management (3)

Mgmt 465-Compensation & Reward Systems (3)

Mgmt 467-Impact of Technological Change

**Course can be used once toward the Major requirement.*

Business Electives: (9 hours)-select 9 hours of 300- or 400- level business courses.

FINANCE

(27 HOURS TOTAL)

Required courses: (6 hours)

Fin 310-Investments (3)

Fin 320-Managerial Finance (3)

Finance Electives: (12 hours)

Fin 371-Introduction to Urban Real Estate (3)

Fin 412-Portfolio Management (3)

Fin 415-Fixed Income Securities (3)

Fin 416-Options and Futures Markets (3)

Fin 430-Introduction to Money and Banking (3)

Fin 431-Theory & Structure of Fin. Markets (3)

Fin 442-International Finance (3)

Fin 444-Small Business Finance (3)

Fin 465-Property and Liability Insurance (3)

Fin 466-Life and Health Insurance (3)

Fin 472-Real Estate Finance (3)

Fin 473-Introduction to Risk Management (3)

Fin 494-Special Topics in Finance (3)

Business Electives: (9 hours) Select three 200-, 300- or 400-level courses (except the 495 Integrative Course) in the College of Business Administration with a maximum of 3 hours at the 200-level. Finance majors are required to take Econ 346 or IDS 371 to fulfill the Advanced Quantitative Skills requirement.

INFORMATION & DECISION SCIENCES

(27 Hours Total)

Required Courses: (9 hours)

IDS 201-Intro to Bus. Programming I (3) **OR**

IDS 331*-Bus Analysis Using Spreadsheets (3)

IDS 410-Business Database Technology (3)

IDS 406-Business Systems Design Project (3)

IDS Electives: (9 hrs)

IDS 312-Business Project Management (3)

IDS 331*-Bus. Analysis Using Spreadsheets (3)

IDS 400*-Adv. Bus. Prog. Using Visual Tools (3)

IDS 401*-Business Object Prog. Using JAVA (3)

IDS 405-Bus. Systems Analysis & Design (3)

IDS 412-Distributed Business Systems (3)

IDS 413-Internet Technology & Mgmt (3)

IDS 420*-Business Systems Simulation (3)

IDS 422-Knowledge Management Systems (3)

IDS 426-Computer Perf. Eval. & Modeling (3)

IDS 435-Optimization Models & Methods (3)

IDS 437-Stochastic Methods (3)

IDS 446-Decision Analysis (3)

IDS 450-Advanced Operations Management (3)

IDS 460-Surv. Sampling: Theories & Methods (3)

IDS 470-Multivariate Analysis I (3)

IDS 472-Business Data Mining (3)

IDS 474-Quality & Productivity Improvement Using Statistical Methods (3)

IDS 476-Bus. Forecasting Using Time Series Methods (3)

IDS 478-Regression Analysis (3)

Business Electives: (9 hours)

Choose nine hours from courses in the College of Business Administration except 495 Integrative courses. Students may choose Econ 221 or a CBA course at the 300- or 400-level.

The Advanced Quantitative Skills Requirement for IDS majors is IDS 371. *IDS 331, 400, 401, and 420 will only count toward one requirement.

MANAGEMENT

(27 HOUR TOTAL)

Required Courses: (9 hours)

Mgmt 445-Organizational Theory (3)

Mgmt 452-Organizational Behavior (3)

Mgmt 453-Human Resource Management (3)

Management Electives: (9 hours) Students may

select courses based upon their interests and career goals. The management electives shown below are grouped into logical career-path alternatives. Students may, however, elect any three courses own below in fulfillment of the elective requirement.

HR Management & Managerial Skills

Mgmt 454-Labor-Management Relations (3)

Mgmt 463-Negotiation and Conflict Resolution (3)

Mgmt 465-Compensation and Reward Systems (3)

Mgmt 466-Managerial Effect. Thru Diversity (3)

Organization and Strategic Management

Mgmt 460-Bus., Society & Global Economy (3)

Mgmt 467-Impact of Technological Change (3)

Mgmt 471-Management & Org. Development (3)

Mgmt 480-Transportation Systems Mgmt (3)

Mgmt 481-Managerial Logistics (3)

Cross-Listed Course

Mgmt 447-Organizations (same as Soc 447) (3)

Business Electives: (9 hours)

Nine hours from courses in the College of Business Administration except 495 Integrative courses.

Students may choose Econ 221 or a CBA course at the 300- or 400-level.

MARKETING

(27 HOURS TOTAL)

Required courses: (9 hours)

Mktg 461-Consumer Market Behavior (3)

Mktg 462-Marketing Research (3)

Mktg 465-Strategic Mktg Planning & Mgmt (3)

Marketing Electives: (9 hours)

Mktg 452-Principles of Retailing (3)

Mktg 460-Marketing Analytics (3)

Mktg 463-Marketing Channels & E-Commerce (3)

Mktg 469-Global Marketing (3)

Mktg 471-Services Marketing (3)

Mktg 473-The Personal Selling Effort in Mktg (3)

Mktg 474-Advertising and Sales Promotion (3)

Mktg 475-Product Management (3)

Mktg 476-Business-to-Business (B2B) Mktg (3)

Mktg 494-Special Topics in Marketing (3)

Business Electives: (9 hours)

Nine hours from courses in the College of Business Administration except 495 integrative courses.

Students may choose Econ 221 or a CBA course at the 300- or 400-level.

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