

## CBA Major Requirements

Students may choose a major from the following areas: Accounting, Entrepreneurship, Finance, Information & Decision Sciences, Management, and Marketing. The major consists of at least 18 hours and an additional 9 hours of major business electives. Business electives are chosen from courses in the CBA and raise the total number of hours in the major to a minimum of 27 (28 hours for Accounting majors).

### Accounting

(28 HOURS TOTAL)

**Required courses: (19 hours)**

**Actg 315**-Intermediate Financial Accounting I (3)

**Actg 316**-Intermediate Financial Accounting II (3)

**Actg 326**-Cost Accounting (3)

**Actg 435**-Auditing (4)

**Actg 445**-Federal Income Tax I (3)

**Actg 474**-Accounting Information Systems (3)

**Select 9 hours from the following:**

**Actg 355**-Business Law I: Commercial Transactions (3)

**Actg 417**-Advanced Financial Accounting (3)

**Actg 446**-Federal Income Tax II (3)

**Actg 456**-Business Law II: Business Organizations (3)

**Actg 465**-Governmental and Non-Profit Accounting (3)

**Actg 475**-Database Accounting Systems (3)

**Actg 484**-International Accounting (3)

**Actg 485**-Valuation and Analysis (3)

**Actg 394/494**-Spec. Topics in Actg-Undergrad (3)

Students should complete IDS 200 and 270, as well as Econ 130 before taking 300-level accounting courses. Students majoring in accounting are required to earn minimum grades of C in ACTG 210 and 211. Students who have taken ACTG 210 and 111 at UIC need not take the Accounting Qualifying Exam (AQE) to enter the Accounting Major Program if they meet one of the following conditions:

- Have a GPA of at least 3.0 (4-point scale) in ACTG 210 and 211 at UIC.
- Have an overall GPA of at least 3.45 and a grade of at least C in ACTG 210 and 211 at UIC.

Students who do not meet the conditions above but have taken ACTG 210 and 211 at UIC and have a grade of at least C in both courses can enter the Accounting Major Program after passing the AQE part(s) (Financial Accounting or Management Accounting) in which they received a C grade.

Transfer students who have credit for ACTG 210 and/or 211 must take the AQE before entering the Accounting major, unless they fulfill the criteria listed in the next paragraph. Minimum grades of C must be earned in Actg 315 and 326. Accounting 315 MUST be completed at UIC and can only be repeated once. It is recommended that students who intend to sit for the CPA exam complete Accounting 355, 417, 446, and 456.

**EXEMPTION:** The AQE is not required for transfer students who meet all of the following criteria:

- Have a 3.6 (or greater) cumulative transfer GPA;
- Have completed Financial and Managerial Accounting at the time of registering for courses. In-progress (IP) courses will not be considered; and
- Have completed Financial and Managerial Accounting with a 'B' average or better at the previous institution(s). Course grades must be equal to either two A's, an A & B, two B's, or a C & A.

All requests for an exemption must be approved by the Accounting Department. Contact **Cheryl Wardlow** in the Accounting Department at (312) 996-2650 or [cherylw@uic.edu](mailto:cherylw@uic.edu) for review of your qualifications. Be prepared to provide proof of your exemption qualifications (i.e. copies of transcripts and/or grade report).

If you do not meet the above exemption requirements, have taken Financial Accounting and Managerial Accounting at another college and you **do not want to take the AQE**, you have two options:

1. Retake Financial Accounting (Actg 210) and Managerial Accounting (Actg 211) at UIC
2. If you received "C" or better in each course, you may petition to take Actg 210 and Actg 211 courses during the same semester at UIC. To petition, you must present a copy of your transcripts to the Accounting Department in University Hall (Room # 2303). Originals are not required.

### Entrepreneurship

(27 HOURS TOTAL)

**Required courses: (6 hours)**

**Entr 454** - New Venture Formation (3)

**Entr 464** - Entrepreneurial Consulting (3)

**Select 6 hours from the following list:**

**Entr 430** – Family Business Management (3)

**Fin 444** – Small Business Finance (3)

**Mktg 475** – Product Management (3)

**Select 6 hours from the following list:**

**Actg 326** – Cost Accounting (3)

**Actg 355** – Business Law I: Commercial Transactions (3)

**Actg 456** – Business Law II: Business Organizations (3)

**Actg 485** – Valuation and Analysis (3)

**Econ 322** – Managerial Economics (3)

**Econ 323** – Business Conditions Analysis (3)

**Econ 329** – Industrial Organization (3)

**Econ 331** – Labor Economics (3)

**Entr 430\*** – Family Business Management (3)

**Fin 444\*** – Small Business Finance (3)

**IDS 410** – Business Database Technology (3)

**IDS 413** – Internet Technology and Management (3)

**Mktg 462** – Marketing Research (3)

**Mktg 473** – The Personal Selling Effort in Marketing (3)

**Mktg 474** – Advertising and Sales Promotion (3)

**Mktg 475\*** – Product Management

**Mgmt 453** – Human Resource Management (3)

**Mgmt 465** – Compensation and Reward Systems (3)

**Mgmt 467** – Impact of Technological Change

**Business Electives: (9 hours)**– Choose nine hours from courses in the College of Business Administration except 495 Integrative courses. Students may choose Econ 221, IDS 201 or a CBA course at the 300- or 400-level.

**\*Course can be used once toward the Major requirement.**

## **Finance (27 HOURS TOTAL)**

### **Required courses: (6 hours)**

**Fin 310**-Investments (3)

**Fin 320**-Managerial Finance (3)

### **Finance Electives- Select 12 hours from the following:**

**Fin 371**-Introduction to Urban Real Estate (3)

*Same as Econ 371*

**Fin 412**-Portfolio Management (3)

**Fin 415**-Fixed Income Securities (3)

**Fin 416**-Options and Futures Markets (3)

**Fin 418**-Commodities, Energy and Related Markets (3)

**Fin 430**-Money and Banking (3)

**Fin 431**-Management in the Financial Services Industry (3)

**Fin 442**-International Finance (3)

**Fin 444**-Small Business Finance (3)

**Fin 455**-Asset Management (3)

**Fin 472**-Real Estate Finance (3) *Same as Econ 472*

**Fin 473**-Introduction to Risk Management (3)

*Same as IDS 473*

**Fin 480**-Market Microstructure and Electronic Trading (3)

**Fin 494**-Special Topics in Finance (3)

*Various Topics Offered:*

- Capitalism, Finance, and American Culture
- Corporate Value Creation
- Financial Strategies and Text Analysis: Extracting Relevant Information
- Venture Capital and Private Equity Market
- Applied Investment Management

**Business Electives: (9 hours)** Choose nine hours from courses in the College of Business Administration except 495 Integrative courses. Students may choose Econ 221, IDS 201 or a CBA course at the 300- or 400-level.

**Note:** Finance majors are required to take Econ 346 or IDS 371 to fulfill the Advance Quantitative Skills requirement.

## **Information & Decision Sciences**

**(27 Hours Total)**

### **Required Courses: (9 hours)**

**IDS 201**—Introduction to Business Programming (3)

**OR IDS 331\***-Bus. Analysis Using Spreadsheets (3)

**IDS 410**--Business Database Technology (3)

**IDS 406**--Business Systems Project (3)

### **Select 9 hours from the following courses:**

**IDS 312**—Business Project Management (3)

**IDS 313**—Internet Applications in Business (3)

**IDS 331\***-Business Analysis Using Spreadsheets (3)

**IDS 400**—Adv. Business Programming Using Java (3)

**IDS 401**—Bus. Object Programming Using Java (3)

**IDS 403**—Information Security (3)

**IDS 405**—Business Systems Analysis and Design (3)

**IDS 412**--Distributed Business Systems (3)

**IDS 413**—Internet Technology and Management (3)

**IDS 420**--Business Systems Simulation (3)

**IDS 422**—Knowledge Management Systems (3)

**IDS 435**—Optimization Models and Methods (3)

**IDS 437**—Stochastic Methods (3)

**IDS 446**--Decision Analysis (3)

**IDS 450**—Advanced Operations Management (3)

**IDS 454**—Intro. to Supply Chain Management (3)

**IDS 460**--Survey Sampling: Theories & Methods (3)

**IDS 462**—Statistical Software for Business Applications

**IDS 470**--Multivariate Analysis I (3)

**IDS 472**—Business Data Mining (3)

**IDS 473**—Intro to Risk Management (3)

*Same as Fin 473*

**IDS 474**--Quality & Productivity Improvement Using Statistical Methods (3)

**IDS 476**—Bus. Forecasting Using Time Series Meth. (3)

**IDS 478**—Regression Analysis (3)

**IDS 494**—Topics in Information and Decision Sciences

### **Business Electives: (9 hours)**

Choose nine hours from courses in the College of Business Administration except 495 Integrative courses. Students may choose Econ 221 or a CBA course at the 300- or 400-level.

**Note:** The Advanced Quantitative Skills Requirement for IDS majors is IDS 371. \*IDS 331 will only count toward one requirement.

## **Management (27 HOUR TOTAL)**

### **Required Courses: (9 hours)**

**Mgmt 445**-Organizational Theory (3)

**Mgmt 452**-Organizational Behavior (3)

**Mgmt 453**-Human Resource Management (3)

### **Select 9 hours of Mgmt electives from the following:**

The management electives shown below are grouped into logical career-path alternatives. Students may, however, elect any three courses below in fulfillment of the elective requirement.

### **Human Resources Management & Managerial Skills**

**Mgmt 454**-Labor-Management Relations (3)

**Mgmt 463**-Negotiation and Conflict Resolution (3)

**Mgmt 465**-Compensation and Reward Systems (3)

**Mgmt 466**-Managerial Effectiveness Thru Diversity (3)

### **Organization and Strategic Management**

**Mgmt 460**-Business, Society &the Global Economy (3)

**Mgmt 467**-Impact of Technological Change (3)

**Mgmt 471**-Organizational Design (3)

**Mgmt 480**-Transportation Systems Management (3)

**Mgmt 481**-Managerial Logistics (3)

**Mgmt 485**—Business Ethics (3)

### **Cross-Listed Course**

**Mgmt 447**-Organizations (same as Soc 447) (3)

### **Business Electives: (9 hours)**

Nine hours from courses in the College of Business Administration except 495 Integrative courses. Students may choose Econ 221, IDS 201 or a CBA course at the 300- or 400-level.

## **Marketing (27 HOURS TOTAL)**

### **Required courses: (9 hours)**

**Mktg 461**-Consumer Market Behavior (3)

**Mktg 462**-Marketing Research (3)

**Mktg 465**-Strategic Marketing Planning & Mgmt (3)

### **Marketing Electives (Select 9 hours):**

**Mktg 452**-Principles of Retailing (3)

**Mktg 460**-Marketing Analytics (3)

**Mktg 463**-Marketing Channels & E-Commerce (3)

**Mktg 469**-Global Marketing (3)

**Mktg 471**-Services Marketing (3)

**Mktg 473**-The Personal Selling Effort in Marketing (3)

**Mktg 474**-Advertising and Sales Promotion (3)

**Mktg 475**-Product Management (3)

**Mktg 476**-Business-to-Business (B2B) Marketing (3)

**Mktg 494**-Special Topics in Marketing (3)

### **Business Electives: (9 hours)**

Nine hours from courses in the College of Business Administration except 495 integrative courses. Students may choose Econ 221, IDS 201 or a CBA course at the 300- or 400-level.

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