

## ELEVEN-YEAR SUMMARY OF SELECTED FINANCIAL DATA

Years ended March 31

	1999	1998	1997	1996
<b>For the years ended March 31:</b>				
Net sales .....	¥ 844,643	¥ 841,816	¥ 838,824	¥ 801,341
Operating income .....	142,220	132,952	127,350	112,707
Income before income taxes and minority interests .....	182,142	166,649	147,985	125,787
Income taxes .....	89,019	83,368	75,094	64,837
Minority interests .....	1,368	1,671	1,508	1,106
Net income .....	91,755	81,610	71,383	59,844
Capital investments .....	29,241	34,091	30,741	30,358
Depreciation and amortization .....	32,651	32,763	31,473	33,255
Research and development costs .....	77,487	79,039	71,754	68,006
Per share amounts (Yen and U.S. dollars)				
(See Note 11 to consolidated financial statements):				
Net income .....	¥103.52	¥92.97	¥81.52	¥68.35
Cash dividends .....	29.00	21.25	17.25	15.00
<b>At March 31:</b>				
Current assets .....	¥ 913,263	¥ 877,808	¥ 826,288	¥ 787,615
Property, plant and equipment .....	224,229	232,092	229,400	231,532
Investments and other assets .....	189,507	186,302	165,087	153,086
Total assets .....	1,326,999	1,296,202	1,220,775	1,172,233
Current liabilities .....	280,058	324,735	292,873	299,032
Long-term liabilities .....	109,705	113,920	144,198	147,825
Minority interests .....	29,863	28,166	26,565	25,467
Shareholders' equity .....	907,373	829,381	757,139	699,909
Number of shareholders .....	54,059	59,008	71,172	81,278
Number of employees .....	15,776	16,443	16,586	17,258

Notes: 1. The U.S. dollar amounts in this report represent translations of Japanese yen, for convenience only, at the rate of ¥121=US\$1, the approximate exchange rate at March 31, 1999.

2. In the year ended March 31, 1995, 35 previously unconsolidated subsidiaries accounted for by the equity method were consolidated. As a result, the number of consolidated subsidiaries totaled 47 and 24 companies were accounted for by the equity method.

Millions of yen							Thousands of U.S. dollars (Note 1)
1995	1994	1993	1992	1991	1990	1989	1999
¥ 771,667	¥ 727,845	¥ 720,140	¥709,686	¥691,409	¥697,915	¥689,381	<b>\$ 6,980,521</b>
95,285	88,434	76,675	67,963	70,297	78,145	87,931	<b>1,175,372</b>
107,145	103,210	93,029	85,727	104,998	92,767	97,297	<b>1,505,306</b>
54,424	54,520	43,827	50,603	58,902	54,849	57,173	<b>735,694</b>
1,291	1,064	1,168	1,288	1,607	1,057	1,270	<b>11,306</b>
51,430	47,626	48,034	33,836	44,489	36,861	38,854	<b>758,306</b>
36,337	42,965	37,953	39,627	45,726	38,179	29,032	<b>241,661</b>
29,768	27,922	27,508	26,199	23,718	21,185	17,805	<b>269,843</b>
67,159	62,934	62,277	59,742	53,388	51,163	45,336	<b>640,388</b>
¥58.74	¥54.43	¥54.98	¥38.74	¥50.98	¥42.28	¥44.77	<b>\$0.86</b>
14.00	13.00	12.00	12.00	12.00	10.00	10.00	<b>0.24</b>
¥ 721,814	¥ 693,837	¥ 662,777	¥641,275	¥645,414	¥659,782	¥621,447	<b>\$ 7,547,628</b>
241,506	210,236	196,441	188,145	182,200	163,221	123,343	<b>1,853,132</b>
147,428	148,350	147,427	149,134	135,385	129,854	141,846	<b>1,566,174</b>
1,110,748	1,052,423	1,006,645	978,554	962,999	952,857	886,636	<b>10,966,934</b>
275,636	271,498	249,853	261,689	273,902	304,478	277,677	<b>2,314,529</b>
157,323	145,657	158,628	158,081	155,422	151,436	147,296	<b>906,653</b>
24,666	21,407	20,508	19,484	18,342	16,846	12,606	<b>246,802</b>
653,123	613,861	577,656	539,300	515,333	480,097	449,057	<b>7,498,950</b>
87,897	89,384	88,446	89,349	87,329	82,282	72,873	
17,580	15,792	15,781	15,497	15,210	15,137	13,675	